

Powertech IST and Omnix Software enter into sub-Saharan Africa telecommunications network partnership

Powertech IST and international software solution company, Omnix Software, have entered into a sub-Saharan Africa mobile telecommunications systems partnership which promises to provide the industry with advanced network inventory management and project automation solutions.

18 November 2008: Omnix Software, a leading international supplier of project automation software solutions for telecommunications infrastructure management, and Powertech IST, on recognition of the natural synergies which exist between their service offerings, have entered into a mobile telecommunications partnership aimed at improving network efficiency across sub-Saharan Africa. The partnership will be launched at the upcoming pan-African telecommunications summit, AfricaCOM, to be held in Cape Town on 18 and 19 November 2008.

Omnix's core business focus areas include project and programme organisation, site and estate management, resource planning and allocation, as well as delivery and operation solutions for mobile and fixed line operators. Key benefits of the Omnix solution include shortened installation deployments, improved asset tracking and inventory management, as well as increased productivity.

William Tickner, Omnix Software chief executive officer commented: "Omnix has been active in the African market for some time now and we count Vodacom, Zain-Celtel and MTN amongst our customers. In view of its high profile in the African market, we are very pleased that Powertech IST has taken the decision to invest in making Omnix the solution of choice for all African mobile operators seeking to automate project management activities and exert greater control over network assets."

The decision to partner with Omnix Software was partly due to Powertech IST's already successful association with Omnix sister company, Clarity. Powertech IST and Omnix Systems' product lines being complimentary, the potential for a single source pioneering African mobile operator process automation solution became evident.

"Powertech IST is very excited about being the Value Added Reseller for Omnix in sub-Saharan Africa," says Henk Bredell, OSS divisional manager. "This essentially means that IST will drive the development of the market for Omnix in the region, as well as build a local presence and skills base. Omnix is adding yet another product to an already strong product portfolio and IST is looking forward to developing the African customer base for them."

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Notes for Editors

Powertech IST Data

Powertech IST Data provides complete business solutions in Strategic Asset Management for Enterprise and IT assets, Mobile Workforce Management, Geographic Information Management Systems and Energy Trading and Operations Support Solutions (OSS). With 15 years of experience, IST Data combines best practises and processes to assist our customers to reduce cost and increase performance. IST Data provides our solutions to the Utilities, Telecommunications (fixed or mobile), Oil and Gas, Mining, Manufacturing, Financial, Technology and Government (National, Provincial and Local) verticals. For more information, please visit www.ist.co.za

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About Omnix Software

Omnix Software Ltd (Omnix) is a UK-based provider of project automation software solutions for telecom infrastructure management. It is focused on active project and program management, site and estates management, resource planning and allocation, delivery and operation solutions, for the mobile and fixed line telecommunications industry, and has developed a global customer base in over 30 countries. The platform from Omnix is an expert system delivering a more efficient telecoms network via four core solution packs: Network Programme Logistics (NPL), Network Asset Tracking (NAT), Network Estates Management (NEM) and Network Asset Maintenance (NAM).

Founded in 1998, Customers include major mobile network providers Vodafone, Orange, O2/Telefonica, Millicom, Zain (Celtel) and Mobikom.

For more information, visit www.omnixsoftware.com.

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